



**Expertise That Can Control Out-of-Control Storage Costs.**

More than ever, your business data *is* your business. And everyone in your organization needs a slice of it to best serve customers, make better decisions, and ensure compliance with new regulations.

But managing this ever-multiplying amount of data has you and your IT team struggling to maintain control and keep operational costs from spiraling. So who has time to stand back and see this problem in a new light?

By 2007, organizations will require 80% more storage administration staff — and the average storage spend will grow by 80% for the foreseeable future.

That’s where we come in. Symantec Consulting can help you build a world-class storage utility by helping you see storage and data management as the *supply chain* it really is — and by applying a few *utility computing* principles to your storage environment.

Symantec Consulting can help you:

- Manage storage costs within a flat budget, while still achieving the ever-increasing service levels demanded by all
- Control the ever-growing demand for storage space, while meeting the regulatory requirements for data management and auditing
- Deploy a storage utility today that will adapt and grow for tomorrow

In fact, we’ve helped companies all over the globe regain control of their storage environments simply by helping them understand the ‘supply and demand’ best practices that make for an efficient and cost-effective data supply chain.

**You’ll Like Our Approach.**

Whether your primary concern is managing the sheer volumes of unstructured, unclassifiable data clogging your subsystems, or improving your storage infrastructure and the operational processes associated with it, Symantec Consulting has a proven approach for identifying your key issues and recommending a roadmap for change.

Based on our leading *utility computing* thinking, and everything we’ve learned in our global storage management practice, Symantec Consulting has developed a standard reference that is considered **the** model for storage and data management.

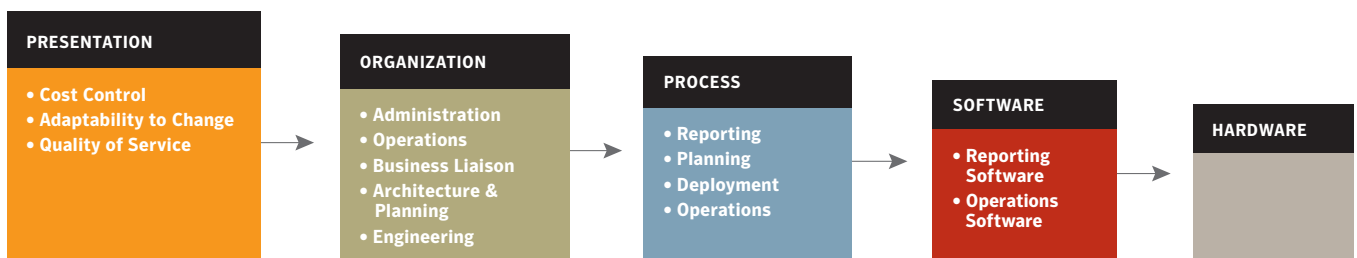
It’s called VERITAS StorageCenter™, and it will help you identify the classes of storage service required by your business, as well as the best practices to apply to all layers of your storage utility, including organizational structure, people, and processes, enabling storage software, and the underlying hardware infrastructure.

**WHY SYMANTEC CONSULTING FOR STORAGE MANAGEMENT?**

No one knows more about effectively storing enterprise data. Symantec software and consultants are critical to IT infrastructures around the globe. Some **99 percent of Fortune 500 companies use Symantec software and services** to ensure the highest levels of availability, performance, and automation.

Our consultants are experts at optimizing Symantec Storage Management software, but they’re also quite familiar with the wide range of information storage technologies on the market today. So they won’t hesitate to recommend the right solution, whether it’s ours or not. Our recommendations are based on the best fit for your needs and your current IT environment, and we consider it part of our job to protect your existing investment in storage infrastructure.

- Your consultant has 10 to 20 years’ experience.
- We have the model, methodology, and services to meet your full storage and data management needs.
- We’ll recommend the right technology, even if it isn’t ours.

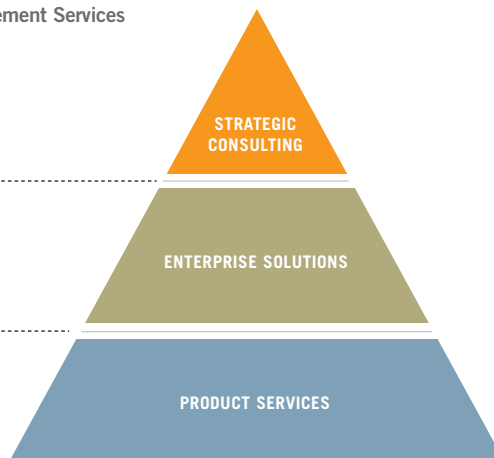


Symantec Consulting Storage and Data Management Services

- Storage Strategy Reviews
- Data Management Assessments

- StorageCenter Transformational Programs
- Storage and Data Management Solution Design & Integration
- On-site Storage Management Services

- Storage Infrastructure Assessments
- Data Management Assessments
- Product Deployment Services



**GAIN CONTROL OF YOUR DATA NOW.**

Together, we can get started quickly, determining your business requirements and assessing your current storage and data environment. Then, using VERITAS StorageCenter, your consultant can create a target storage architecture and define the transformational plan to get you there.

In our experience, very few companies can tackle all their storage management issues at one time. So your plan is presented in a series of pragmatic, self-contained projects that will each deliver clear benefits and contribute to the final goal.

Whether you execute the plan or we do, this collaborative and holistic approach will give you the insights and control you've been missing.

**Storage and Data Management Services.**

Activity	What to Expect
Storage Infrastructure Audit	A thorough review of your current environment and expert advice to improve performance, reliability, adaptability to change, and ease of management.
Data Management Assessment	A structured review of your current data management practices and greater insight into the consumption of your storage resources.  This audit will identify: <ul style="list-style-type: none"> <li>• Duplicate files</li> <li>• Inappropriate files (MP3s, MPEGs, etc.)</li> <li>• Stale data</li> </ul>
Solution Design and Integration	A more effective way of managing your current storage assets, by deploying best-in-class storage management tools in combination with workflow processes and service management models.
On-site Management	Professional, on-site management of your storage utility, or support for your IT staff, that transfers valuable best-practices knowledge to your team for continued success.

**WORLD HEADQUARTERS**

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800 745 6054

**Symantec has worldwide operations in 38 countries. For specific country offices and contact numbers please visit our Web site.**