

# 2008 VISIONARY AWARD

Greater China Visionary



WUXI PEOPLE'S HOSPITAL

## Liu Yu

### Career Highlights

- IT Director, Wuxi People's Hospital, 2007 to Present
- IT Manager, The First People's Hospital of Wuxi, 1999 to 2007
- IT Supervisor, China CITIC Bank, Wuxi Branch, 1997 to 1999
- Various IT positions in the People's Liberation Army, 1976 to 1997

### Education

- Bachelor of Software Engineering, People's Liberation Army Information Engineering University

### Awards/Recognition

- Scientific and Technological Progress Second Prize, People's Liberation Army, Twice Awarded
- Scientific and Technological Progress Third Prize, People's Liberation Army
- Early Promotions, Outstanding Work, Twice Awarded
- Class Three Merit Citations

### Tech Trends to Watch

- Data centralization and collaboration
- Data loss prevention and information security
- Network acceleration

Wuxi People's Hospital is one of the largest healthcare providers in Wuxi City in China's Jiangsu province. The hospital has 1,400 employees and is known for having one of the most advanced healthcare IT environments in Jiangsu province as well as all of eastern China. Symantec is proud to recognize IT Director Liu Yu as a 2008 Greater China Visionary for his role in achieving significant business results.

The results are myriad. First, Mr. Yu and his team reduced the hospital's system downtime from 15 hours to 15 minutes per year with Symantec Storage Foundation HA. Second, with the deployment of Symantec Enterprise Vault, the time required to find an archived email went from an average of multiple hours to two minutes. Third, seeking to standardize endpoint security on a single console, Mr. Yu and his team rolled out Symantec Endpoint Protection 11.0 with the help of Symantec Consulting Services; the consolidation of endpoint security functions reduced administrative time from five full time employees to just one, equating to an annual savings of RMB 500,000 (\$73,000 USD). Further, despite a doubling of endpoints, the hospital saw a 50 percent reduction in threats in their environment. Finally, a long-time user of Symantec Backup Exec, Mr. Lu and his team have paid for the investment many times over. In particular, in one instance involving a lawsuit, the team was able to quickly locate a file that helped the team avoid a RMB 600,000 (\$88,000 USD) penalty. The First People's Hospital of Wuxi also leveraged assistance from Symantec Partner Shanghai Shentie Information Technology Company.

